

The goods and services shown below are those we can provide to our customers. You may choose only those items you desire. However, any funeral arrangements you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.

1. Basic services of funeral director and staff

\$ 2,118.00

Our fee for services of the funeral director and staff includes, but is not limited to, staff to respond to initial request for service; arrangement conference with family or responsible party; arrangement of funeral; preparation and filing necessary authorizations and permits; preparation and placement of obituary notices; staff assistance prior to, during and following the funeral. Also included in these charges are overhead relative to our facility such as insurance, maintenance and utility expenses, secretarial and administrative costs, equipment and inventory costs. This fee for our basic services and overhead will be added to the total cost of the funeral you select. (This fee is already included in our charges for direct cremations, immediate burials, and forwarding or receiving remains.)

2. Embalming

\$ 479.00

Except in certain special cases, embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with viewing. If you do not want embalming, you usually have the right to choose an arrangement that does not require you to pay for it, such as direct cremation or immediate burial.

3. Other preparation of the body

A. Cosmetology, dressing and casketing

\$ 187.00

This charge is for services that require viewing of the body. Cosmetology is an art form that can include basic application of cosmetics to extensive restorative procedures. Dressing and casketing includes dressing of the body to the family's request and placement and positioning of the body in the casket or container selected.

B. Sanitary handling of remains for cremation or immediate burial

\$ 205.00

This charge is applied to services where embalming will not take place; it includes refrigeration (up to 48 hours) and procedures to ensure the safety of our employees and compliance with universal precautions. It may include washing or disinfection of the body, single use products or placement of the body in the cremation container/casket selected. If refrigeration is required for more than 48 hours then a \$75/day refrigeration fee will be applied.

C. Special care of autopsies

\$ 235.00

This charge is for the additional man hours and material required for embalming the body following a full autopsy.

4. Additional services and facility fees

A. Use of facilities, staff & equipment for viewing or visitation

\$ 495.00

This charge is for (1) 3-hour *published* session. It includes the use of the funeral home, staff, accepting delivery and set-up of flowers or other items. If the family chooses additional visitation time it will be billed hourly at \$150/hour.

B. Use of facilities, staff & equipment for private viewing/visitation one hour prior/reception

\$ 297.00

This charge is for a private viewing before cremation, a public visitation prior to the service or a reception at the funeral home. Additional time will be billed at \$150/hr.

C. Use of facilities, staff & equipment for a funeral service

\$ 607.00

This charge is for a funeral service (with the body present) at a location of the family's choice.

D. Use of facilities, staff & equipment for a memorial service

\$ 607.00

This charge is for a memorial service (without the body present) at a location of the family's choice.

E. Use of staff & equipment for a graveside ceremony

\$ 607.00

This charge is for a funeral or a memorial service at the final resting place of the deceased.

F. Spring committal fee

\$ 350.00

This charge is for additional time associated with coordinating a burial in the spring and storage in the Spears Funeral Home Receiving Vault.

G. Saturday charge

\$ 200.00

This charge is for any *arranged* services that take place on a Saturday. This charge will not be applied to immediate need services such as transfer to the funeral home or an arrangement conference.

H. Sunday / Holiday charge

\$ 300.00

This charge is for any *arranged* services that take place on a Sunday or Holiday (Federally or State recognized). This charge will not be applied to immediate need services such as transfer to the funeral home or an arrangement conference.

I. Webcasting

\$ 145.00

Webcasting means streaming a live feed of the service over the internet so friends and relatives can see the service from anywhere in the world; this service is restricted to the funeral home.

J. Recording the Service / Live feed

\$ 125.00

Like webcasting, recording the service can enable those who can't attend the service to be able to view it at a later time and also creates a keepsake for the family to have. Producing a live feed is popular for large services when all attendees can't see the service; we can show the service in another part of the facility.

K. Filling of 3rd party containers with cremated remains (\$10 each additional)

\$ 25.00

This charge is for the time and liability associated with filling a 3rd party container with cremated remains.

5. Transfer of remains from the place of death

This charge is for picking up the deceased from the place of death. This is also called "Removal" and it includes use of staff (available 24 hours a day and 365 days a year) equipment and any single use items. Add \$200 to this charge for families not using Goss Funeral Services for disposition.

A. Within Franklin County

\$ 315.00

B. Within Chittenden, Grand Isle, Lamoille and Orleans Counties

\$ 435.00

C. Additional mileage past county line

\$ 3.00 Per Loaded Mile

6. Automotive equipment

Below are the charges associated with our vehicles. The hearse is used for all services to transport the remains of the deceased from the funeral home to the location of the service and/or final resting place. The Service/Flower car is used to run errands, transport our staff, equipment and flowers and other items. If the hearse is not used for a service then an additional service car will be needed.

A. Hearse

(Beyond 20 Miles Add \$2.75 Per Loaded Mile)

\$ 350.00

B. Service / Flower Car

(Beyond 20 Miles Add \$2.00 Per Loaded Mile)

\$ 175.00

C. Transfer to and from the crematory

\$ 215.00

Spears Funeral Home
P.O. Box 396 / 96 Dickinson Ave.
Enosburg Falls, VT 05450
(802) 933-4408

Kidder Memorial Home
89 Grand Ave.
Swanton, VT 05488
(802) 868-3331

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| 7. Caskets | | <u>\$ 43,200.00 ~ 780.00</u> |
| | <i>A complete price list is available.</i> | |
| 8. Outer Burial Containers | | <u>\$ 3,900.00 ~ 1,200.00</u> |
| | <i>A complete price list is available.</i> | |
| 9. Urns | | <u>\$ 2,340.00 ~ 240.00</u> |
| | <i>A complete price list is available.</i> | |
| 10. Clothing or other merchandise | | |
| A. Premier memorial package (Includes items C through I and a 10% discount) | | <u>\$ 375.00</u> |
| B. Basic memorial package (Includes items C, D, F & I and a 5% discount) | | <u>\$ 240.00</u> |
| C. Tribute eGuest or Personalized Guest Book (Additional copies \$75) | | <u>\$ 95.00</u> |
| D. Prayer cards (Per 100) | | <u>\$ 85.00</u> |
| E. Memorial programs (Per 50) | | <u>\$ 95.00</u> |
| F. Laminated obituary bookmarks (Per 12, \$3.00 per additional in quantities of 4) | | <u>\$ 36.00</u> |
| G. Memorial DVD (Additional copies \$25.00) | | <u>\$ 35.00</u> |
| H. Life journey candle | | <u>\$ 35.00</u> |
| I. Personalized thank-you cards (Per 25) | | <u>\$ 35.00</u> |
| J. Casket rental | | <u>\$ 675.00</u> |
| K. Urn rental | | <u>\$ 85.00</u> |
| 11. Forwarding Remains to Another Funeral Home | | <u>\$ 1,853.00</u> |
| This charge includes a portion of Basic Services of Funeral Director & Staff, transfer of remains to the funeral home, embalming and necessary authorizations. This charge does not include any transportation, rites or ceremonies, Airline Charges or Air Tray. | | |
| 12. Receiving of Remains From Another Funeral Home | | <u>\$ 2,191.00</u> |
| This charge includes a portion of Basic Services of Funeral Director & Staff, Use of Staff & Equipment for a Graveside Service and transportation of remains to a local cemetery. This charge does not include any cash advance items. | | |
| A. Receiving cremated remains for a memorial service | | <u>\$ 2,313.00</u> |
| This charge includes Basic Services of Funeral Director & Staff, Use of Staff & Equipment for a Memorial Service, Visitation for One Hour Prior and Auto Equipment. This charge does not include any cash advance items. | | |
| 13. Immediate Burial | | <u>\$ 3,768.00 ~ 2,988.00</u> |
| This charge includes Basic Services of Funeral Director and Staff, Local Transfer of Remains to the Funeral Home, Sanitary Handling of Remains for Direct Burial and Transportation to a local Cemetery. This charge does not include any rites or ceremonies or cash advance items. | | |
| A. Immediate Burial with Casket Provided by the Purchaser | | <u>\$ 2,988.00</u> |
| B. Immediate Burial with: Oval Cloth Casket | | <u>\$ 3,768.00</u> |
| 14. Direct Cremations | | <u>\$ 2,953.00 ~ 2,853.00</u> |
| This charge includes Basic Service of Funeral Director & Staff, Local Transfer of Remains to the Funeral Home and Transportation to and from the crematory. This charge does not include any rites or ceremonies. If you want to arrange a direct cremation, you can use an alternative container. Alternative containers encase the body and can be made of materials like fiberboard or composition materials (with or without an outside covering). The containers we provide are cardboard. | | |
| A. Direct Cremation with Container Provided by the Purchaser | | <u>\$ 2,853.00</u> |
| B. Direct Cremation with: Alternative Container | | <u>\$ 2,953.00</u> |
| 15. Body Donation to Medical School or Facility | | <u>\$ 2,638.00</u> |
| This charge includes a portion of Basic Services of Funeral Director & Staff, Local Transportation of Remains to the Funeral Home and Sanitary Handling of Remains. This charge does not include any transportation, ceremonies or cash advance items. | | |

Disclosures

- Funds may be available for final disposition through the Vermont Department of Social Welfare for persons who qualify.

-The funeral industry is governed by laws defining professional conduct. Consumers who have inquiries or wish to obtain a form to register a complaint may do so by calling 802-828-2367 or by writing the Secretary of State at 109 State Street, Montpelier, VT 05609-1106.

Terms of Payment

1. Plan for payment in full must be made at the time of arrangements.
2. 50% of the contract total must be paid prior to any services. The remaining net balance will be due 30 days from the date of arrangements.
3. Cash, Check, Credit Cards and Assignment of verified insurance policy are all acceptable forms of payment.
4. An early payment discount of 3% off funeral home charges will be applied to any cash or check payment for the total balance if made within 7 days from arrangements.
5. A 3% convenience fee will be applied to all cash advance items that are paid via credit card.
6. A 5% estate filing fee will be applied to the total contract amount, assets must exceed the value of services for approval.